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Property: Address:
Potential Investor:

1. **General Terms**: Hanover Development Inc., a real estate broker licensed with the State of California Bureau of Real Estate, License Number 01980301 ("HD") represents Owner as Owner's exclusive agent or broker for the potential sale of the Property.

This Confidentiality and Conditions of Offering Agreement (the "Agreement") will confirm the mutual understandings of the Potential Investor, HD, and Owner in connection with the disclosure and review of any and all information regarding the Owner or the Property that is provided to Potential Investor or any Related Party (as defined below) by Owner, HD or any representative of Owner or HD, including, but not limited to, any offering memorandum, documents, data, financial statements, reports, forecasts, projections, surveys, diagrams, records, engineering reports, and other documents, electronic transmittals or conversations concerning the Property or the Owner (the "Offering Materials").

Owner and/or HD may make the Offering Materials available in written, electronic, or verbal form to the Potential Investor following HD's receipt of this Agreement, duly executed by Potential Investor. The Offering Materials shall not include information that (i) is or becomes generally available to the public, (ii) was in the possession of the undersigned or any Related Party prior to the date of the Agreement (and is not subject to any pre-existing confidentiality agreement in favor of Owner, any affiliate thereof, and/or HD, (iii) was obtained by the undersigned or any Related Party from a third party who, to the knowledge of the undersigned and the Related Parties, is not subject to any confidentiality agreement regarding such information, or (iv) is independently developed by the undersigned or any Related Party without reliance on the Offering Materials. The Terms of the Agreement follow.

- 2. Ownership Use and Return of Offering Materials: The Offering Materials shall continue to be the property of the Owner and HD. The Offering Materials will be used by the Potential Investor solely for the purpose of evaluating the possible acquisition of the Property and not for any purpose unrelated to the possible acquisition of the Property. The Offering Materials may not be copied of duplicated without the Owner's and HD's prior written consent, and must be returned to HD (or with HD's permission, destroyed by Potential Investor and any Related Party, and in such instance Potential Investor shall certify in writing to HD and Owner that such information has been so destroyed) immediately upon request or when Potential Investor declines to make an offer for the Property or terminates any discussions or negotiations with respect to the Property.
- 3. 3. Confidentiality and Disclosure of Offering Materials by Potential Investor: Potential Investor acknowledges on behalf of itself and any and all Related Parties that the Offering Materials are considered confidential and proprietary information of Owner and/or HD, and Potential Investor will not make (or cause or permit any Related Party to make) any Offering Materials available, or

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disclose any of the contents thereof, to any person without Owner's or HD's prior written consent; provided, however, that the Offering Materials may be disclosed to the Potential Investor's Representative (if any), the Potential Investor's partners, employees, legal counsel, institutional lenders and other capital sources (collectively the "Related Parties") as reasonably required for an evaluation of the Property. Such Related Parties shall be informed by Potential Investor of the confidential nature of the Offering

Materials and the terms of this Agreement and shall be directed by Potential Investor to keep the Offering Materials and related information strictly confidential in accordance with this Agreement and to otherwise abide by the terms of this Agreement as if such party was the Potential Investor hereunder. In the event any Related Party shall take or omit to take any action which if taken or omitted by Potential Investor would constitute at breach of or default under the terms hereof, such act or omission by such Related Party shall be deemed to be a breach of the terms hereof by Potential Investor.

- 4. Potential Investor as Principal and Other Brokers or Agents. Potential Investor is a principal and not an agent of or acting on behalf of another other party in connection with the purchase of the Property. Potential Investor will not look to HD or to Owner for any brokerage commission, finder's fee, or other compensation in connection with the sale of the Property or any interest therein. Potential Investor acknowledges that it has not had any discussion regarding the Property with any brokers or agents. Potential Investor shall indemnify and hold Owner and HD and their respective officers, directors, shareholders, partners, members, employees, agents and representatives and any affiliate, successor or assign thereof (collectively, the "Owner/HD Related Parties"), harmless from and against any and all claims, causes of action, damages, suits, demands, liabilities, fines, fees, costs and expenses (including but not limited to, court costs and attorney's fees) of any kind, nature or character relating to the Property by any agents or brokers resulting from (i) any failure by Potential Investor or any Related Party to disclose any relationship Potential Investor may have with respect to any broker or intermediary, (ii) any failure by Potential Investor to pay any amounts claimed by any broker or other intermediary (including, without limitation, any Potential Investor's Representative) other than HD, in connection with the marketing or sale of the Property and (iii) any breach or default hereunder by Potential Investor and or any deemed breach or default hereunder by any Related Party.
- 5. No Representation as to Offering Materials or Condition of Property. Potential Investor understands and acknowledges that neither Owner, HD nor an Owner/HD Related Party makes any representation or warranty as to the accuracy or completeness of the Offering Materials or the condition of the Property in any manner. The Potential Investor further understands and acknowledges that the information used in preparation of the Offering Materials was furnished by Owner and has not been independently verified by HD, and is not guaranteed as to completeness or accuracy. Potential Investor agrees that neither Owner, HD nor any Owner/HD Related Party shall have any liability for any reason to the Potential Investor or any of its representatives or Related Parties resulting from the use of the Offering Materials by any person in connection with the sale of, or other investment by Potential Investor in the Property whether or not consummated for any reason.

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Neither Owner, HD nor any Owner/HD Related Party is under any obligation to notify or provide any further information to Potential Investor or any Related Party if either Owner of HD becomes aware of any inaccuracy, incompleteness or change in the Offering Materials. The undersigned acknowledges that neither Owner, HD nor Owner/HD Related Party, has made any representations or warranty as to the accuracy or completeness of the Offering Materials, or the suitability of the information contained therein for any purpose whatever, and any representation or warranty in connection therewith is hereby expressly excluded. The Offering Materials provided to the undersigned are subject to, among other things, corrections of errors and omissions, additions or deletion of terms, and withdrawal upon notice. The undersigned agrees that neither Owner, HD nor any Owner/HD Related Party shall have liability to Potential Investor and/or Related Party resulting from the delivery to, or use by the undersigned of the Offering Materials or otherwise with respect thereto. Potential Investor and Related Parties shall rely only on their own due diligence and investigation of the Property, including but not limited to any financial, title, environmental, physical, tenant or any other matters.

- 6. **Withdrawal of Property from Market or Termination of Discussions.** Potential Investor acknowledges that the Property has been offered for sale subject to withdrawal of the Property from the market at any time or rejection of any offer because of the terms thereof, or for any other reason whatsoever, without notice, as well as the termination of discussions with any party at any time without notice for any reason whatsoever.
- 7. **Term of Agreement.** The terms and conditions of this agreement shall remain in full force and effect for a period of two years from date hereof.
- 8. **Remedies.** In the event that Potential Investor and/or Related Party fails to comply with the terms and conditions of this Agreement, Potential Investor and such Related Party may be liable to Owner and/or HD for such breach, Owner and/or HD shall be entitled to exercise any right, power, or remedy available at law or in equity for such breach. Without prejudice to any other rights or remedies that Owner and/or HD may have with respect to any breach by Potential Investor and/or Related Party, Potential Investor on behalf of its and any Related Party, hereby acknowledges and agrees that (a) damages would not be an adequate remedy for any breach of the terms of this Agreement by Potential Investor and/or any Related Party, (b) it is not aware of and will not seek to advance any reason why Owner and/or HD should not be entitled to the remedies of injunction, specific performance and other equitable relief for any threatened or actual breach of the terms of this Agreement by Potential Investor and/or any Related Party and (c) no proof of special damages shall be necessary for the enforcement of the terms of this Agreement.
- 9. **Applicable Law.** This Agreement shall be governed by and construed in accordance with the laws of the State of California without reference to its conflicts of law provision.
- 10. Access to Property, Property Management, Property Lender and Property Tenants. Potential Investor agrees to not seek to gain access to any non-public areas of the Property or communicate with Property's management employees, the holder of any financing encumbering the Property, the Property's tenants, and the Owner's partners in the ownership of the Property, without the prior consent of Owner or HD, which consent may be withheld in the Owner's sole discretion.

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11. **Entire Agreement, Waiver or Modification.** This Agreement contains the entire understanding between the parties with respect to the subject matter hereof, and may not be altered, varied, revised or amended, except by and instrument in writing signed by the parties subsequent to the date of this Agreement. The parties have not made any other agreement or representation with respect to such matter.

Accepted and Agreed to this day of		, 2016.
For:	For:	Hanover Development Inc.
By: Its: Street:	By: Its: CalBRE:	Joseph Richter President / Broker 01980301
City: State: Zip: Phone:	CSLB:	861134